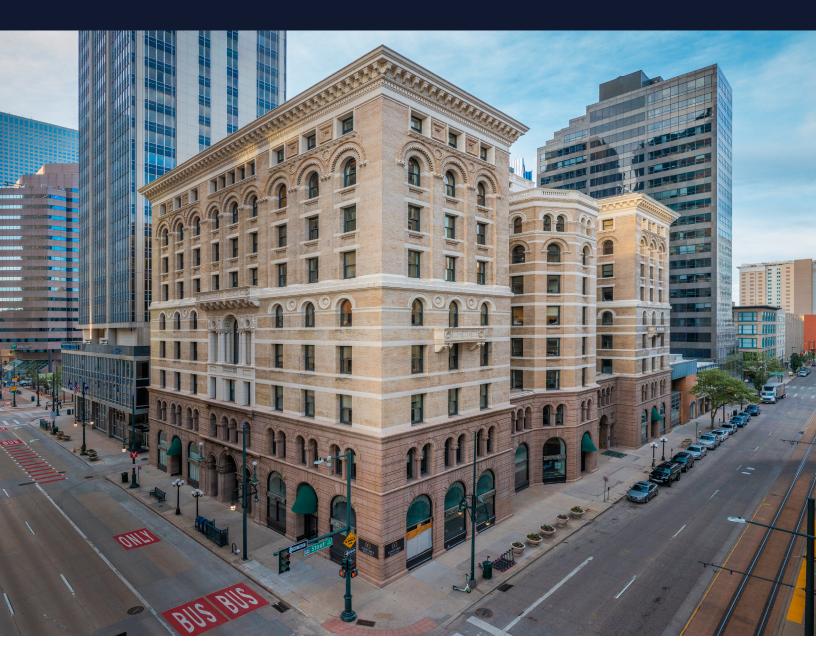
# **Denver** Q3 2021





# **OFFICE** MARKET REPORT



FULL-SERVICE COMMERCIAL REAL ESTATE SOLUTIONS PRIVATELY-OWNED AND OPERATED FOR OVER 40 YEARS 303.321.5888 UNIQUEPROP.COM

#### OFFICE MARKET REPORT

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# <u>Overview</u>

**Denver Office** 

12 Mo Deliveries in SF

12 Mo Net Absorption in SF

Vacancy Rate

14.4%

12 Mo Rent Growth

-0.7%





Vaccinations became widely available earlier this year, and with restrictions lifting across the city, workers began returning to the office. Leasing activity accelerated in the last six months as tenants took advantage of deals available in the market. But there's still uncertainty surrounding the pandemic's long-term impact on office space with many employers testing hybrid work models and right sizing their office footprint. In addition, headwinds from the Delta variant has dampened momentum with many employers continuing to push back returning to office.

Occupiers are starting to take advantage of the tenantfavorable environment, particularly when it comes to the abundance of sublease listings that are typically offered at a steep discount. The uptick in sublet leases is helping to offset total available sublease space on the market, which began to decrease in 21Q2 for the first time since the onset of the pandemic. There is currently 4.2 million SF of available sublease space, down from the recordhigh of 4.7 million SF that was recorded in the first quarter. Since the beginning of 2020, over 6 million SF has been vacated across the Denver metro. Vacancy registers 14.4%, which is now above Great Recession levels. Looking ahead, the office market is projected to remain tenant-favorable, with vacancies continuing to rise through the second half of the year before beginning to compress in 2022 through the end of the forecast.

New construction deliveries have increased the amount of available space in the market over the past year. Thankfully Denver's office construction pipeline is thinning with only 1.3 million SF currently underway, a decrease of more than 50% from the previous year.

Denver's office market is in a period of heightened volatility, but there are reasons to be optimistic about its long-term health. Denver has enjoyed some big wins this year with the relocation and expansion of companies, and the market continues to diversify with the emergence of the tech sector's footprint in the local economy.

Current Quarter	RBA	Vacancy Rate	Market Rent	Availability Rate	Net Absorption SF	Deliveries SF	Under Constructior
4 & 5 Star	77,193,193	18.4%	\$33.19	24.7%	(59,784)	0	1,174,897
3 Star	72,158,377	13.2%	\$26.52	16.1%	(145,863)	0	85,717
1 & 2 Star	31,522,293	7.5%	\$21.11	10.2%	(13,570)	0	0
Market	180,873,863	14.4%	\$28.45	18.8%	(219,217)	0	1,260,614
Annual Trends	12 Month	Historical Average	Forecast Average	Peak	When	Trough	When
Vacancy Change (YOY)	2.6%	12.1%	16.8%	15.8%	2003 Q3	7.0%	2000 Q2
Net Absorption SF	(3.1M)	1,217,772	(725,962)	5,017,103	2000 Q4	(4,871,348)	2021 Q1
Deliveries SF	1.9M	2,233,221	788,499	7,440,701	2001 Q3	518,497	2012 Q1
Rent Growth	-0.7%	1.4%	1.0%	12.1%	2007 Q1	-10.2%	2009 Q4
Sales Volume	\$2.4B	\$1.8B	N/A	\$4.2B	2007 Q3	\$340.8M	2009 Q4

#### **KEY INDICATORS**



Based on historical data since 2000, Denver's office market has never had six consecutive quarters of negative absorption. But that streak was broken in the past year as the market experienced major tenant moveouts. Net absorption totaled -3.1 million in the last four quarters, causing vacancy to rise from the previous year to 14.4%.

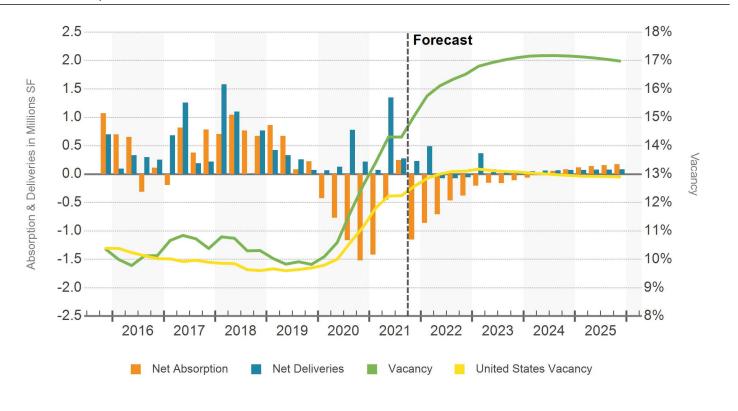
A total of 4.2 million SF of sublease space is available, representing a near record for the Denver market. Companies that don't have upcoming lease expirations are looking for options to offload space, either due to financial distress, consolidation, or a permanent workfrom-home policy. The significant rise in sublease space is expected to slow the office market's recovery and hinder near-term rent growth. The effects will largely be felt in Downtown Denver, where the vast amount of space is listed. The pace of sublease space coming to market finally slowed in the first quarter though.

After a subdued 2020, leasing activity has nearly rebounded to pre-pandemic levels over the last two quarters. Zynex signed the largest lease in the second quarter, subleasing 110,000 SF from Technology Solutions. The medical device company is remaining in the Meridian submarket, but this new sublease will allow them to expand their Denver office footprint by nearly 30% while remaining under one roof.

DCP Midstream subleased 72,000 SF at the newly delivered Belleview Station from Newmont Mining. The company will relocate its headquarters from downtown in early 2022 and will cut its Denver office footprint in half as it embraces a hybrid work model.

Sherman and Howard signed the largest lease in the first quarter, taking 60,000 SF in Downtown's newest high rise, Block 162, which features high-end amenities such as best-in-class HVAC and elevator systems, as well as an 11th floor sky terrace. The Denver-based law firm will reduce its downtown office footprint by roughly 50% when it moves from its current space at 633 17th Street.

Healthpeak Properties made headlines last year when the real estate investment trust announced plans to relocate its headquarters to Denver and create 166 jobs in the metro. This was great news for the local economy, but the real excitement came when Healthpeak announced that those jobs would have an average annual wage of \$425,000, which is roughly 6.5 times higher than Colorado's average annual wage. After evaluating office space across Denver, Healthpeak decided on the Denver Tech Center and took occupancy of a full floor at 50 Fifty DTC in 21Q1.



#### **NET ABSORPTION, NET DELIVERIES & VACANCY**

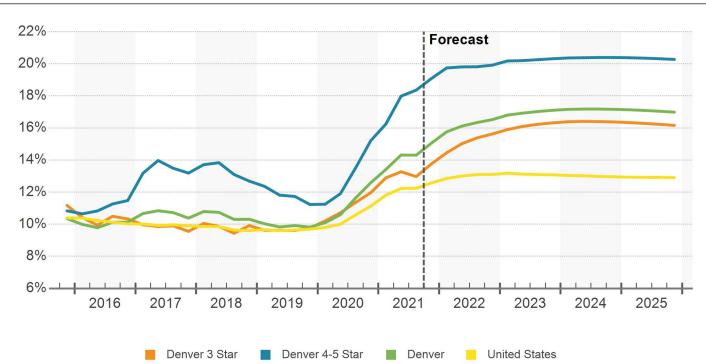
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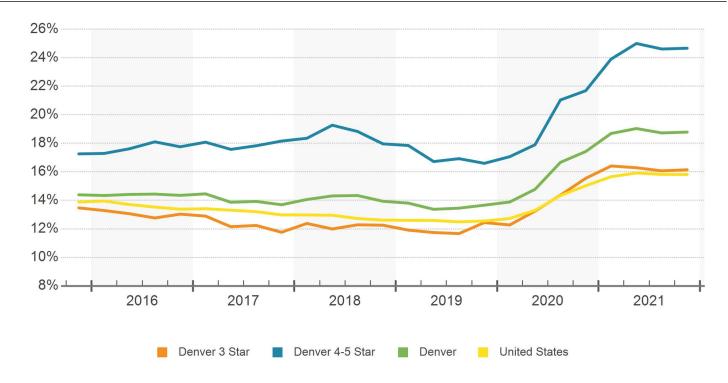
# Leasing

Denver Office

#### VACANCY RATE

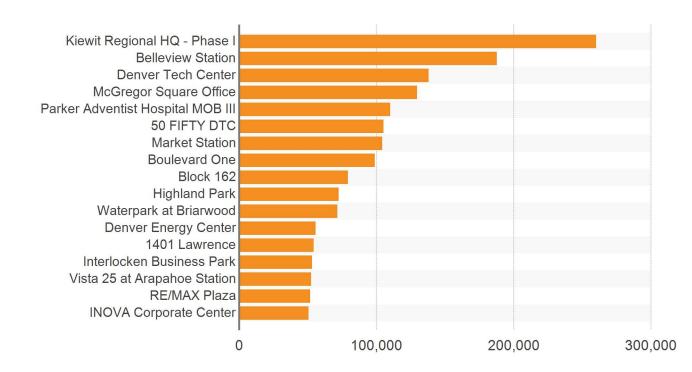


#### AVAILABILITY RATE





#### 12 MONTH NET ABSORPTION SF IN SELECTED BUILDINGS



Duilding Norma (Addaese	Outemanded	Dide OF	Verent OF		١	Net Absorptic	on SF	
Building Name/Address	Submarket	Bldg SF	Vacant SF	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	12 Month
Kiewit Regional HQ - Phase I	Parker/Castle Rock	260,121	0	0	0	260,121	0	260,121
Belleview Station	Denver Tech Center	384,712	172,961	1,730	72,994	20,809	0	187,749
Denver Tech Center	Denver Tech Center	138,125	0	0	0	138,125	0	138,125
McGregor Square Office	LoDo	203,406	73,662	0	80,497	49,247	0	129,744
Parker Adventist Hospital MOB III	Parker/Castle Rock	110,000	0	0	110,000	0	0	110,000
50 FIFTY DTC	Denver Tech Center	192,351	31,462	41,711	14,478	5,194	18,355	105,245
Market Station	LoDo	126,800	22,689	0	16,262	87,849	0	104,111
Boulevard One	Glendale	139,065	40,162	0	98,903	0	0	98,903
Block 162	CBD	606,142	526,804	0	49,702	29,636	0	79,338
Highland Park	Panorama/Highland	72,567	0	0	72,567	0	0	72,567
Waterpark at Briarwood	Centennial	74,736	0	(3,203)	0	74,736	0	71,533
Denver Energy Center	CBD	382,970	113,476	(28,008)	64,773	0	0	55,664
1401 Lawrence	CBD	309,987	6,668	10,194	0	22,039	22,039	54,272
Interlocken Business Park	Broomfield County	121,000	0	(11,351)	0	64,394	0	53,043
Vista 25 at Arapahoe Station	Greenwood Village	52,355	0	0	52,355	(52,355)	52,355	52,355
RE/MAX Plaza	Denver Tech Center	231,471	0	0	0	0	0	51,726
INOVA Corporate Center	Inverness	93,601	43,128	51,817	2,789	(4,133)	0	50,473
Subtotal Primary Competitors		3,499,409	1,031,012	62,890	635,320	695,662	92,749	1,674,969
Remaining Denver Market		177,374,454	25,059,973	(1,483,304)	(1,090,368)	(451,573)	(311,966)	(4,730,821)
Total Denver Market		180,873,863	26,090,985	(1,420,414)	(455,048)	244,089	(219,217)	(3,055,852)





#### TOP OFFICE LEASES PAST 12 MONTHS

Building Name/Address	Submarket	Leased SF	Qtr	Tenant Name	Tenant Rep Company	Leasing Rep Compar
Campus 470	Highlands Ranch	203,951	Q4 20	Lockheed Martin Corporat	-	Cushman & Wakefield
One Platte	Platte River	119,811	Q3 21	-	-	Newmark
TriZetto/Cognizant Technology Soluti	Meridian	110,754	Q2 21	Zynex, Inc	-	Savills
Waterpark at Briarwood	Centennial	74,736	Q2 21	Quantum Corporation	-	Newmark
Belleview Station	Denver Tech Center	72,300	Q2 21	DCP Midstream LLC	-	CBRE
1001 17th Street	CBD	67,856	Q3 21	Centennial Resource Dev	Newmark Knight Frank	Cushman & Wakefield
Campus 470	Highlands Ranch	67,766	Q4 20	HCL America, Inc.	-	Cushman & Wakefield
Tabor Center	CBD	67,633	Q3 21	Ares Management	Community First Co	JLL
Interlocken Business Park	Broomfield County	64,382	Q3 21	Honeywell	CBRE	Skye Commercial
Wells Fargo Center	CBD	59,300	Q2 21	SM Energy	CBRE;Mulhern & Co	JLL
Block 162	CBD	59,272	Q1 21	Sherman & Howard	Savills	Cushman & Wakefield
Vista 25 at Arapahoe Station	Greenwood Village	52,355	Q2 21	NextWorld	CBRE	Cushman & Wakefield
The LAB *	Platte River	50,214	Q2 21	WeWork	-	Cushman & Wakefield
3D Systems Tech Ctr. at Mtn. West	Southwest C-470	50,000	Q3 21	3D Systems	-	Bartell and Company
1515 Wynkoop	LoDo	49,066	Q2 21	-	-	CBRE
City Center	CBD	47,043	Q3 21	iCIMS	-	Transwestern Real E
McGregor Square Office	LoDo	43,233	Q4 20	Red Canary	JLL	McGregor Square
2330 S Sherman St	Colorado Blvd/I-25	43,168	Q3 21	-	-	NAI Shames Makovs
1290 Broadway	Capitol Hill	43,084	Q2 21	Sykes Enterprises	-	Avison Young
1125 Seventeenth Street *	CBD	39,506	Q4 20	Chase	-	Cushman & Wakefiel
INOVA Corporate Center	Inverness	39,053	Q3 21	Cornerstone Home Lending	Colliers International	Transwestern Real E
STEAM on the Platte *	Mid Central	38,000	Q2 21	Fivetran	Newmark	-
Greenwood Plaza	Greenwood Village	37,288	Q2 21	Galloway & Company, Inc.	JLL	Transwestern Real E
Lincoln Executive Center	Centennial	36,240	Q3 21	-	-	CBRE
Meridian Int'l Bus Center	Meridian	34,197	Q4 20	Richey, May & Co. LLP	-	Cushman & Wakefield
Broadway Station	Colorado Blvd/I-25	34,144	Q3 21	-	-	Cushman & Wakefiel
Inverness Building Park	Inverness	32,946	Q1 21	Regus	JLL	CBRE
50 FIFTY DTC	Denver Tech Center	32,106	Q4 20	Healthpeak Properties, Inc.	-	Skye Commercial
Golden Ridge Office Park *	West Denver	29,552	Q2 21	Office of the Colorado Sta	-	Cushman & Wakefiel
Crosswinds Business Park at Lowry *	Glendale	29,125	Q2 21	Lowry Surgery Center	-	Cushman & Wakefield
Mountain View Innovation Campus	Broomfield County	28,401	Q1 21	, , ,	-	Newmark
6340 W 56th Ave	Northwest Denver	27,226	Q1 21		-	Evergreen Commerci
400 W 48th Ave	Northwest Denver	24,887	Q1 21		-	Cushman & Wakefiel
City Center	CBD	24,797	Q4 21		-	CBRE
1144 Fifteenth	CBD	24,640	Q3 21		-	Colliers International
1144 Fifteenth	CBD	24,631		Stinson	Cushman & Wakefield	JLL
Republic Plaza	CBD	24,463	Q2 21		-	Cushman & Wakefield
1800 Larimer *	LoDo	24,410		Monticello Associates	-	Newmark
1800 Larimer *	LoDo	24,321		KRG Capital Partners	-	Newmark
	Greenwood Village	24,294	~ 120	Timeshare Termination T	Madison Commercia	Cushman & Wakefield

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Renewal





10/19/2021

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the face of persistent negative net absorption, rising vacancies, and general uncertainty regarding the future of the office market. Annual rent growth steadily declined in each quarter following the outbreak, ultimately dipping into negative territory in 21Q1 for the first time since the Great Recession. Year-over-year rent growth in Denver now measures -0.7%, compared with the national benchmark of -0.3%. Office rents will likely continue to trend negatively until the public health crisis improves and companies resume making long term decisions.

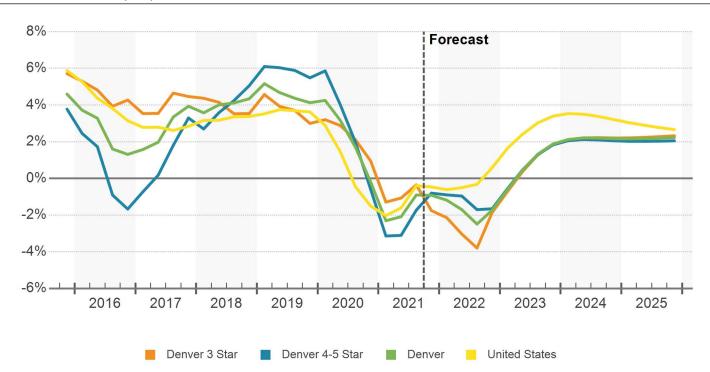
The office market has not recorded the same rent losses that were seen during the Great Recession when rents fell by more than 10%. Denver has grown and diversified in the last decade, helping the market to better weather the current storm. Additionally, landlords have leaned heavily on offering concessions and generous TI allowances rather than further lowering base rent.

After a decade of explosive growth that favored landlords, current market conditions have tenants gaining more leverage. Rents are projected to contract over the next few quarters. Sublease availabilities will also put downward pressure on rents as these spaces are typically offered at a discount relative to direct space. On the bright side, the construction pipeline has moderated from highs in 2016–17, which should help minimize supply pressure on the office market. Fundamentals have place downward pressure on rents across Denver, particularly in expensive submarkets seeing the most space re-enter the market. Platte River, LoDo, and the CBD command the highest rates in Denver, and each submarket has recorded annual rent losses exceeding -2.0%. These submarkets also have some of the highest sublease availabilities in the metro. There are a handful of submarkets that have recorded modest rent gains during the pandemic. Submarkets with the highest annual rent growth are concentrated in the southeast suburban area of Denver, including the Denver Tech Center, Greenwood Village, and East Hampden. Speculative construction has remained at a minimum in this part of the city, and a disparity between rents here and in downtown has allowed landlords to push rates more aggressively.

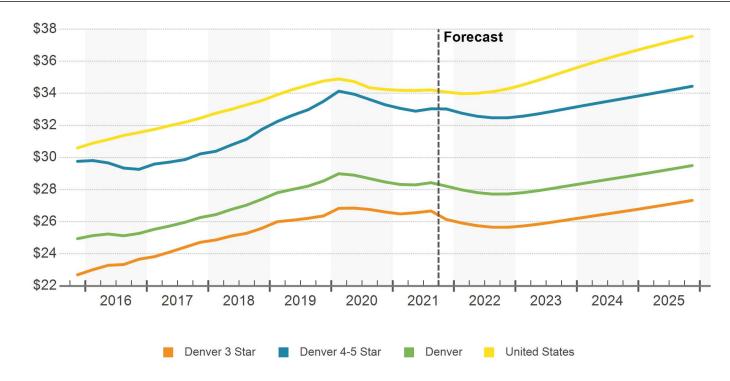
Looking ahead, recovery from this recession is likely to be slow as the market digests current available inventory amid tempered demand, which will continue to put downward pressure on rents over the next few quarters. However, tech and aerospace companies have announced relocations to the Mile High City this year, even as the movement of people has been restricted across the U.S. At about \$28.00/SF, Denver's office space comes at a substantial discount relative to other tech markets. In the Bay Area, office rents are more than twice as much, and in Seattle and Austin, they are about 35% higher. Denver continues to be an attractive location for out-of-state companies looking to expand, which leaves little doubt that the market can return to strong rent growth post-pandemic.



#### **MARKET RENT GROWTH (YOY)**











#### 4 & 5 STAR EXPENSES PER SF (ANNUAL)

Market / Cluster	Utilities	Cleaning	Insurance	Taxes	Other	Total
nver	\$0.63	\$1.20	\$0.22	\$5.84	\$5.81	\$13.70
Aurora	\$0.94	\$1.23	\$0.27	\$2.64	\$4.75	\$9.83
Broomfield	\$0.70	\$1.20	\$0.26	\$6.02	\$5.49	\$13.67
Clear Creek County	\$0.35	\$0.47	\$0.15	\$1.35	\$2.35	\$4.67
Colorado Blvd/Glendale	\$0.69	\$1.48	\$0.28	\$5.39	\$5.94	\$13.78
Downtown	\$0.66	\$1.29	\$0.24	\$7.73	\$7.22	\$17.14
Midtown	\$0.54	\$1.14	\$0.19	\$4.46	\$6.69	\$13.02
North Denver	\$0.47	\$1	\$0.16	\$4.84	\$4.65	\$11.12
Northeast Denver	\$0.58	\$1.06	\$0.19	\$4.82	\$4.82	\$11.47
Northwest Denver	\$0.67	\$1.18	\$0.24	\$4.40	\$5.27	\$11.76
Outlying Arapahoe County	\$0.75	\$1.01	\$0.32	\$10.68	\$3.97	\$16.73
Outlying Douglas County	\$0.75	\$1.01	\$0.32	\$5.06	\$3.97	\$11.11
Parker/Castle Rock	\$0.81	\$1.12	\$0.35	\$3.65	\$3.83	\$9.76
Southeast Denver	\$0.56	\$1.17	\$0.18	\$6.12	\$5.69	\$13.72
Southwest Denver	\$0.65	\$1.12	\$0.22	\$2.31	\$5.51	\$9.81
West Denver	\$0.69	\$0.96	\$0.28	\$4.80	\$4	\$10.73

Expenses are estimated using NCREIF, Trepp, IREM, and CoStar data using the narrowest possible geographical definition from Zip Code to region.

#### **3 STAR EXPENSES PER SF (ANNUAL)**

Market / Cluster	Utilities	Cleaning	Insurance	Taxes	Other	Total
enver	\$0.51	\$0.99	\$0.14	\$4.58	\$3.94	\$10.16
Aurora	\$0.86	\$1.13	\$0.12	\$3.66	\$3.41	\$9.18
Broomfield	\$0.52	\$1.02	\$0.14	\$5.97	\$3.71	\$11.36
Clear Creek County	\$0.45	\$0.99	\$0.13	\$2.22	\$4.01	\$7.80
Colorado Blvd/Glendale	\$0.62	\$1.32	\$0.23	\$5.81	\$4.74	\$12.72
Downtown	\$0.57	\$1.16	\$0.20	\$5.32	\$5.93	\$13.18
Elbert County	\$0.36	\$0.71	\$0.10	\$2.80	\$2.80	\$6.77
Midtown	\$0.48	\$1	\$0.18	\$3.52	\$4.68	\$9.86
North Denver	\$0.45	\$0.90	\$0.12	\$4.83	\$3.43	\$9.73
Northeast Denver	\$0.45	\$0.88	\$0.12	\$4.93	\$3.34	\$9.72
Northwest Denver	\$0.45	\$0.89	\$0.12	\$4.05	\$3.17	\$8.68
Outlying Arapahoe County	\$0.50	\$0.83	\$0.11	\$5.65	\$3.14	\$10.23
Outlying Douglas County	\$0.39	\$0.78	\$0.10	\$4.51	\$3.06	\$8.84
Park County	\$0.46	\$0.91	\$0.12	\$1.61	\$3.55	\$6.65
Parker/Castle Rock	\$0.45	\$0.90	\$0.12	\$5.62	\$3	\$10.09
Southeast Denver	\$0.46	\$0.92	\$0.12	\$4.54	\$3.94	\$9.98
Southwest Denver	\$0.46	\$0.91	\$0.12	\$4.58	\$3.54	\$9.61
West Denver	\$0.47	\$0.94	\$0.13	\$3.69	\$3.49	\$8.72

Expenses are estimated using NCREIF, Trepp, IREM, and CoStar data using the narrowest possible geographical definition from Zip Code to region.



#### 1 & 2 STAR EXPENSES PER SF (ANNUAL)

Market / Cluster	Utilities	Cleaning	Insurance	Taxes	Other	Total
Denver	\$0.45	\$0.66	\$0.14	\$4.25	\$2.63	\$8.13
Aurora	\$0.48	\$0.52	\$0.11	\$2.88	\$2.64	\$6.63
Broomfield	\$0.44	\$0.58	\$0.12	\$5.41	\$2.03	\$8.58
Clear Creek County	\$0.41	\$0.57	\$0.13	\$1.38	\$2.87	\$5.36
Colorado Blvd/Glendale	\$0.47	\$0.69	\$0.17	\$5.44	\$3.58	\$10.35
Downtown	\$0.53	\$0.98	\$0.19	\$5.72	\$3.81	\$11.23
Elbert County	\$0.38	\$0.52	\$0.10	\$2.08	\$2.10	\$5.18
Gilpin County	\$0.44	\$0.60	\$0.12	\$1.17	\$2.43	\$4.76
Midtown	\$0.49	\$0.83	\$0.19	\$4.40	\$2.39	\$8.30
North Denver	\$0.43	\$0.56	\$0.11	\$4.69	\$1.61	\$7.40
Northeast Denver	\$0.44	\$0.58	\$0.12	\$3.96	\$2.09	\$7.19
Northwest Denver	\$0.43	\$0.61	\$0.11	\$4.48	\$2.42	\$8.05
Outlying Adams County	\$0.44	\$0.60	\$0.12	\$2.56	\$2.43	\$6.15
Outlying Arapahoe County	\$0.42	\$0.57	\$0.10	\$3.48	\$2.82	\$7.39
Outlying Douglas County	\$0.42	\$0.58	\$0.11	\$3.57	\$2.34	\$7.02
Park County	\$0.44	\$0.60	\$0.12	\$1.81	\$2.45	\$5.42
Parker/Castle Rock	\$0.41	\$0.57	\$0.11	\$4.47	\$2.30	\$7.86
Southeast Denver	\$0.42	\$0.54	\$0.11	\$4.08	\$3.10	\$8.25
Southwest Denver	\$0.45	\$0.61	\$0.12	\$3.72	\$2.26	\$7.16
West Denver	\$0.43	\$0.59	\$0.12	\$3.79	\$2.51	\$7.44

Expenses are estimated using NCREIF, Trepp, IREM, and CoStar data using the narrowest possible geographical definition from Zip Code to region.





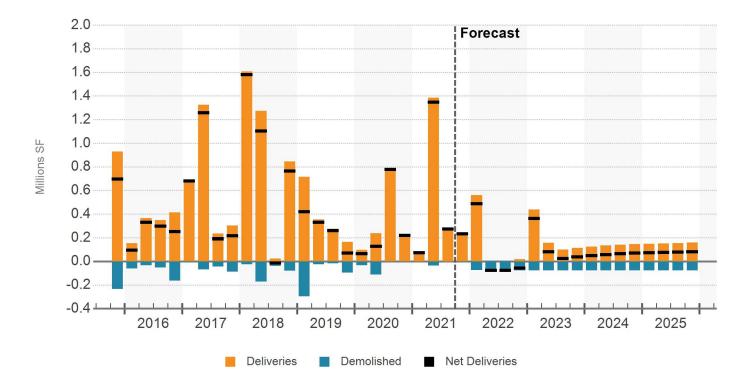
In addition to increasing vacant and sublease space, rising speculative office construction has also contributed to the build up of available space in the Denver market. The office construction pipeline is thinning though with only 1.3 million SF currently underway, a decrease of more than 50% from the previous year.

New groundbreakings have been concentrated in the fast-growing RiNo neighborhood near the 38th and Blake light rail station. The Current broke ground in May and will add 280,000 SF of space to the neighborhood when it delivers in 2023. Developed by Schnitzer West, the building will focus on promoting productivity and wellness.

Platte River has emerged as one of the most desirable areas for office tenants in Denver, and development accelerated to staggering levels in the submarket in recent years. The supply wave continues even in the midst of the pandemic, and Platte River is on track to expand its inventory by over 13%. One Platte, totaling 250,000 SF, broke ground in early 2020 on a speculative basis. Once a surface parking lot, the project represents essentially the last development site of scale along the historic Platte Street and will complete development of the walkable, mixed-use corridor.

In the CBD, Block 162 delivered in 21Q2. The speculative project, totaling 608,000 SF, will delivered in a challenging leasing environment, but the building offers many high-end features that could be appealing to tenants in a post-COVID world, such as best-in-class HVAC and elevator systems. The first lease in the building was announced in 21Q1. Denver-based law firm Sherman & Howard leased 60,000 SF with plans to relocate from its current location at 633 17th St. this fall. The firm chose the location due to its premium amenities, access to public transportation, and columnless floor plates.

One of the biggest projects in the pipeline, Kiewit's Regional HQ in Lone Tree, is slated to deliver 260,000 SF near the Sky Ridge Light Rail station in 2021. Kiewit was part of the redevelopment of Denver's heralded Union Station and is also the primary contractor for the \$1.2 billion I-70 infrastructure project.



#### **DELIVERIES & DEMOLITIONS**



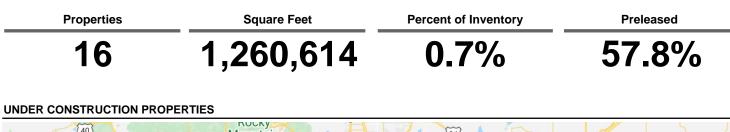
#### SUBMARKET CONSTRUCTION

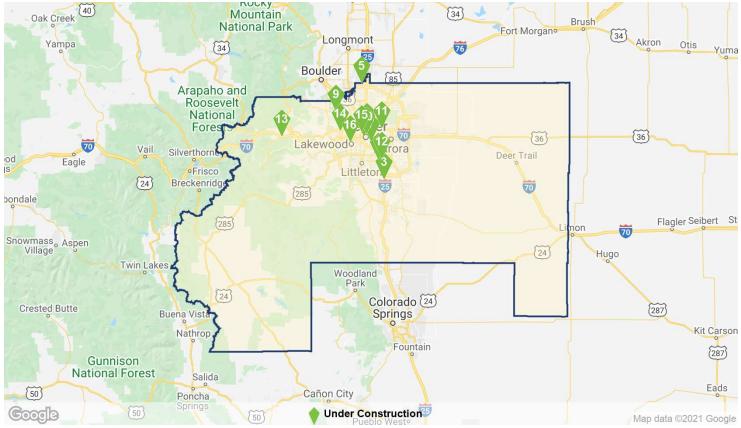
			U	nder Construction Inve	entory		Aver	age Building Size	
No.	Submarket	Bldgs	SF (000)	Pre-Leased SF (000)	Pre-Leased %	Rank	All Existing	Under Constr	Rank
1	Platte River	2	530	165	31.0%	9	44,552	265,201	1
2	Cherry Creek	2	152	109	72.1%	6	27,201	75,858	4
3	Denver Tech Center	2	136	102	75.2%	5	112,875	67,947	5
4	Lone Tree	1	132	132	100%	1	47,405	131,733	2
5	Broomfield County	1	90	90	100%	1	49,904	90,000	3
6	West Denver	3	67	39	58.3%	8	20,606	22,280	9
7	CBD	1	43	0	0%	10	215,267	43,473	6
8	Capitol Hill	1	39	39	100%	1	14,099	39,400	7
9	East I-70/Montbello	1	37	24	63.5%	7	34,097	37,110	8
10	Clear Creek County	1	20	19	94.0%	4	9,183	19,957	10
	All Other	1	14	11	75.2%		26,944	14,091	
	Totals	16	1,261	729	57.8%		32,448	78,788	



# **Under Construction Properties**

**Denver Office** 





#### UNDER CONSTRUCTION

Pro	operty Name/Address	Rating	Bldg SF	Stories	Start	Complete	Developer/Owner
1	The Current, River North 3615 Delgany St	****	280,000	12	May 2021	Feb 2023	Schnitzer West Schnitzer West
2	One Platte 1701 Platte St	****	250,402	5	Jan 2020	Feb 2022	The Nichols Partnership, Inc. Shorenstein Properties LLC
3	Kiewit Regional HQ - Ph Trainstation Cir	****	131,733	4	Jun 2020	Dec 2021	Kiewit Kiewit
4	Vectra Bank Building 7222 E Layton Ave	****	105,894	9	Dec 2020	Dec 2022	Front Range Land & Development
5	16705 Sheridan Pky	****	90,000	1	May 2021	Jan 2022	McWhinney McWhinney
6	200 Clayton St	****	76,715	8	Aug 2021	Mar 2023	Broe Real Estate Group The Broe Real Estate Group
7	240 Saint Paul St	****	75,000	6	Jun 2020	Nov 2021	BMC Investments Co, LLC Clark Companies, Inc.



# Under Construction Properties

#### UNDER CONSTRUCTION

Pro	perty Name/Address	Rating	Bldg SF	Stories	Start	Complete	Developer/Owner
8	Emily`s Office 1261 Glenarm Pl	****	43,473	4	Apr 2019	Nov 2021	Stonebridge Companies Stonebridge Companies
9	Candelas Medical Office 15389 W 91st Dr	****	42,369	2	Sep 2020	Jan 2022	Mortenson Construction Mortenson Construction
10	The Hooper Office/Retail 2600 Welton St	****	39,400	8	Dec 2019	Nov 2021	Palisade Partners Palisade Partners
11	Northfield Medical Pavilion 4600 Yosemite St	****	37,110	2	Jun 2021	Jan 2022	-
12	4660 S Yosemite St	****	30,000	2	Apr 2021	Nov 2021	-
13	1969 Miner St	****	19,957	2	Aug 2020	Nov 2021	- Pinecroft Core Holdings, LLC
14	Foothills Credit Union 3550 Clear Creek Dr	****	15,170	3	Jan 2021	Nov 2021	-
15	Firehouse 1900 W 32nd Ave	****	14,091	3	Dec 2019	Nov 2021	-
16	100 S Wadsworth Blvd	****	9,300	2	Aug 2020	Dec 2021	- Wall Development Group



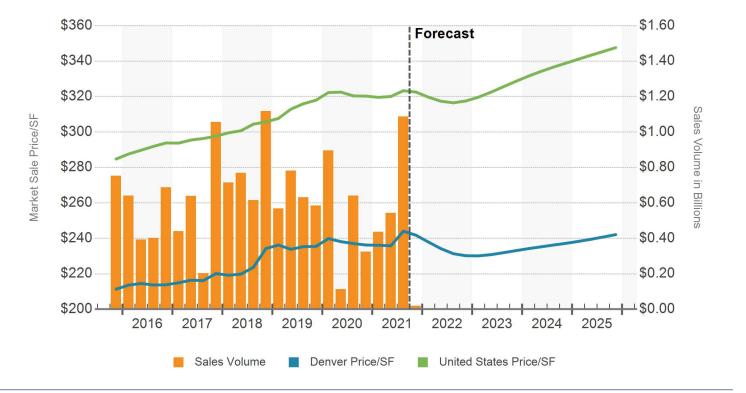


Investors have returned to the Denver market after retreating in 2020 following the initial outbreak of the coronavirus. Roughly \$1.8 billion in office transactions closed in 21Q3, the best quarterly performance dating back to 18Q4. Over the past decade, Denver has become a destination for both corporate relocations and small startup expansions, due in part to the city's relatively lower prices, diversified economy, and educated workforce. While the pandemic momentarily dampened this momentum, Denver's historically low vacancy rates and strong cumulative rent growth have heightened the metro's profile as an investment market.

The Downtown Denver office market was hit particularly hard by the pandemic and has been slow to recover in the face of additional headwinds brought on by the delta variant. However, investors have demonstrated confidence in the area's long-term viability with two major transactions taking place in 21Q3, which accounted for the uptick in metrowide quarterly sales volume. 1551 Wewatta sold in August for nearly \$800/SF, setting a new record for price per SF in downtown Denver. The building serves as VF Corp.'s headquarters. The company relocated its global headquarters from Greensboro, North Carolina, to Denver in 2020 and signed a 12-year lease for the entire building. New York-based RFR Holding purchased the building for \$228 million in its first Denver transaction. Following close on the heels of RFR's acquisition was another big transaction, the sale of Granite Tower in September. Crocker Partners, a joint venture between Related Fund Management and CP Group, purchased the 594,000-SF building for \$203.5 million (\$343/SF) from KBS. In a statement about the deal, the CP Group Managing Partner says that the company has been plotting an entry into Denver for a long time and sees growth potential that is similar to the Sun Belt states.

Investors also continue to target assets located in Denver's suburban submarkets. In May, locally based Ascentris purchased Central Park Tower in Broomfield for \$95 million from GEM Realty Capital. The multitenant building was 89% leased at the time of sale to a diverse mix of tenants, including Flatiron Construction, ICAT, and Navajo Transitional Energy Company.

In the Denver Tech Center, 4600 S Syracuse St. sold in February. A joint venture between Miller Global Properties LLC and Principal Real Estate Investors purchased the 306,101-SF office building for \$74.3 million (\$243/SF) from MetLife Investment Management. The building was 82% leased at the time of sale to a diverse tenant mix, including Regus, Principal Financial Group, and Insperity.



#### SALES VOLUME & MARKET SALE PRICE PER SF

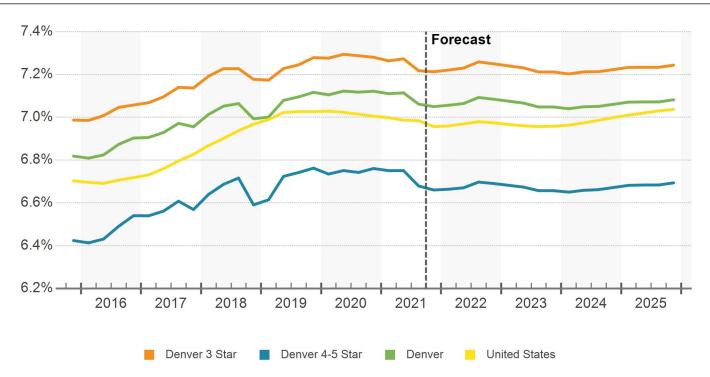




# <u>Sales</u>

Denver Office

#### MARKET CAP RATE

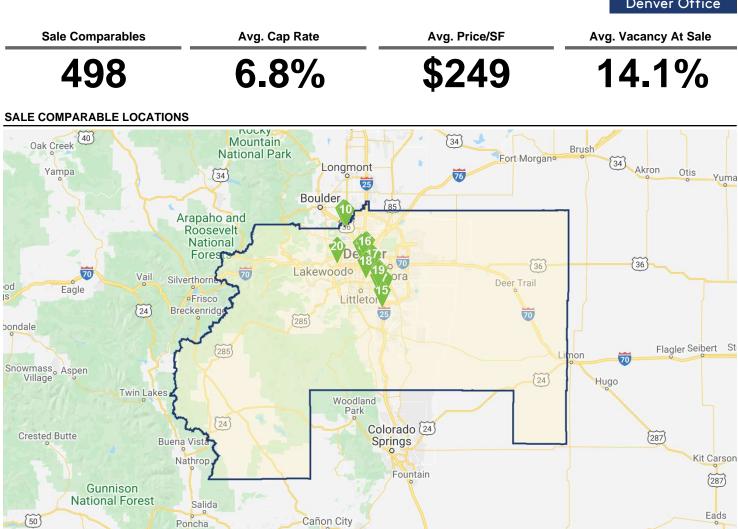






# Sales Past 12 Months

**Denver Office** 



#### SALE COMPARABLES SUMMARY STATISTICS

(50)

50

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Sales Attributes	Low	Average	Median	High
Sale Price	\$160,000	\$8,232,213	\$1,525,000	\$228,000,000
Price/SF	\$4.50	\$249	\$223	\$1,778
Cap Rate	3.3%	6.8%	6.7%	10.7%
Time Since Sale in Months	0.1	5.9	5.7	12.0
Property Attributes	Low	Average	Median	High
Building SF	753	30,476	7,732	593,527
Stories	1	2	2	31
Typical Floor SF	487	10,404	5,152	88,293
Vacancy Rate At Sale	0%	14.1%	0%	100%
Year Built	1864	1966	1976	2020
Star Rating	****	<b>* * * * *</b> 2.5	****	****

Sale Comparables

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Map data ©2021 Google

# Sales Past 12 Months

#### Denver Office

#### **RECENT SIGNIFICANT SALES**

			Proper	ty			Sale				
Pro	perty Name - Address	Rating	Yr Built	Bldg SF	Vacancy	Sale Date	Price	Price/SF	Cap Rate		
•	1551 Wewatta St	****	2003	285,168	0%	8/31/2021	\$228,000,000	\$800	4.7%		
2	Granite Tower 1099 18th St	****	1983	593,527	42.2%	9/7/2021	\$203,300,000	\$343	-		
3	Civica Cherry Creek 250 Fillmore St	****	2018	117,235	3.1%	9/27/2021	\$108,000,000	\$921	4.6%		
4	Apex 385 Interlocken Crescent	****	2010	297,262	10.2%	5/5/2021	\$94,750,000	\$319	-		
5	4600 S Syracuse St	****	1999	306,101	13.9%	2/10/2021	\$74,250,000	\$243	-		
6	Peakview Tower 6465 Greenwood Plaza Blvd	****	2001	264,149	15.8%	8/6/2021	\$66,000,000	\$250	6.1%		
Ŷ	INOVA Dry Creek 2 10825 E Geddes Ave	****	2018	220,396	28.4%	1/19/2021	\$63,200,000	\$287	6.1%		
8	1755 Blake St	****	2008	112,943	48.3%	9/29/2021	\$61,200,000	\$542	-		
9	The Circa 1615 Platte St	****	2018	112,979	4.0%	6/23/2021	\$60,000,000	\$531	-		
1	Gogo Building 105 Edgeview Dr	****	2012	186,231	0%	8/20/2021	\$59,100,000	\$317	-		
•	Stanford Place I 8055 E Tufts Ave	****	1982	273,963	16.5%	6/24/2021	\$47,100,000	\$172	-		
	Larimer Square 1400-1498 Larimer St	****	1889	114,936	0%	12/15/2020	\$41,958,274	\$365	-		
13	Larimer Square 1401-1499 Larimer St	****	1889	108,389	0%	12/15/2020	\$41,585,163	\$384	-		
	HUB North 3650 Blake St	****	2020	115,675	91.1%	9/10/2021	\$40,500,000	\$350	-		
1	Pinnacle at Ridgegate 10535 Park Meadows Blvd	****	2019	80,001	64.0%	4/1/2021	\$38,000,000	\$475	-		
16	3060 Brighton Blvd	****	2020	68,661	0%	12/30/2020	\$37,605,000	\$548	5.6%		
Ŵ	Bldg A 4300 Cherry Creek Dr S	****	1980	140,527	0%	2/10/2021	\$37,533,182	\$267	-		
18	Harvard Park West 850 E Harvard Ave	****	1985	70,394	41.3%	7/19/2021	\$33,000,000	\$469	-		
19	Denver Corporate Center I 4700 S Syracuse St	****	1980	193,718	30.0%	8/3/2021	\$31,160,500	\$161	-		
20	Signature Centre at Den 14143 Denver West Pky	****	2007	185,920	11.8%	3/1/2021	\$30,475,000	\$164	-		



Denver's emergence as a bona fide technology market this cycle has helped insulate it from the impact of the coronavirus-induced downturn. Tech employers typically allow the flexibility of telecommuting, and many officeusing employers have the capacity to facilitate a workfrom-home transition. Office-using jobs in Denver have grown above the national average the past five years at about 3% annually.

Government employment has also been consistent, if not pedestrian, in terms of employment growth in the state capital. The public sector has often been a stabilizing force during past economic downturns. The government and professional and business services sectors were the only nonfarm job sectors in Denver to grow at or above their five-year average in 2019.

Even though Denver's overall employment growth showed signs of a slowdown last year along with the national index, it added tech jobs at an accelerating pace. Employment in Professional, Scientific & Technical Services grew by more than 7% annually in 2019, one of the best growth rates in the country. Corporate expansions and relocations by tech companies such as Amazon, Slack, and Conga drove employment gains and epitomize the trend of West Coast firms choosing to expand in Denver for its robust workforce, quality of life, and cost of doing business.

Denver has been frequently lauded as a hot destination for young, educated job seekers throughout this cycle. Headwinds to this trend could come from housing costs, which are dramatically higher today for both renters and prospective owners. While home prices continue to climb into the stratosphere (albeit at a slower rate than the peak years of this cycle), apartment rent growth has moderated alongside elevated levels of construction, which may provide a relief valve for those considering the metro for its otherwise robust employment prospects.

Along with a young, highly educated, and growing labor force, the FasTracks transit expansion is another selling point. Transit-oriented development is taking hold through the metro as additional lines connect downtown to North Denver, Aurora, Southeast Denver, and the Denver International Airport.

	CURREN	IT JOBS	CURRENT	GROWTH	10 YR HISTORICAL		5 YR FORECAST	
Industry	Jobs	LQ	Market	US	Market	US	Market	US
Manufacturing	71	0.5	2.01%	4.88%	1.27%	0.76%	0.55%	-0.18%
Trade, Transportation and Utilities	287	1.0	5.37%	4.39%	2.20%	1.01%	0.40%	0.23%
Retail Trade	139	0.9	4.09%	3.40%	1.27%	0.49%	0.32%	0.21%
Financial Activities	118	1.3	3.70%	2.41%	2.63%	1.46%	0.72%	0.51%
Government	198	0.9	1.40%	0.11%	1.20%	-0.10%	1.40%	0.82%
Natural Resources, Mining and Construction	113	1.3	4.39%	5.57%	4.81%	2.65%	1.17%	0.53%
Education and Health Services	195	0.8	5.92%	6.12%	2.75%	1.85%	1.32%	1.10%
Professional and Business Services	286	1.3	6.83%	6.77%	3.02%	2.03%	1.59%	1.07%
Information	51	1.8	1.56%	7.49%	1.56%	0.59%	1.06%	1.58%
Leisure and Hospitality	156	1.0	15.40%	15.28%	1.69%	1.22%	3.59%	2.49%
Other Services	61	1.0	7.36%	5.27%	2.08%	0.56%	0.46%	0.74%
Total Employment	1,537	1.0	5.69%	5.44%	2.35%	1.19%	1.32%	0.86%

#### DENVER EMPLOYMENT BY INDUSTRY IN THOUSANDS

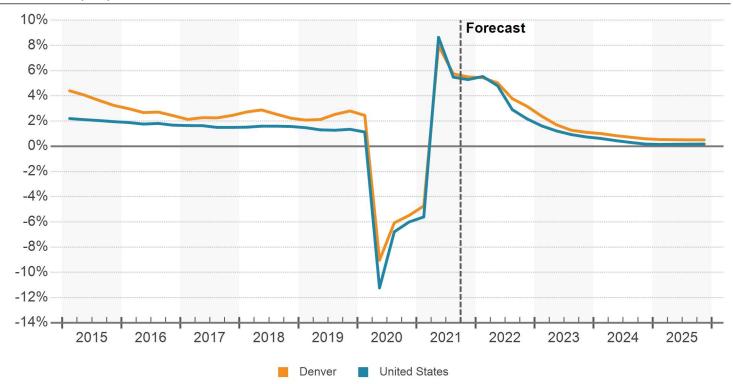
Source: Oxford Economics

LQ = Location Quotient

### **Economy**

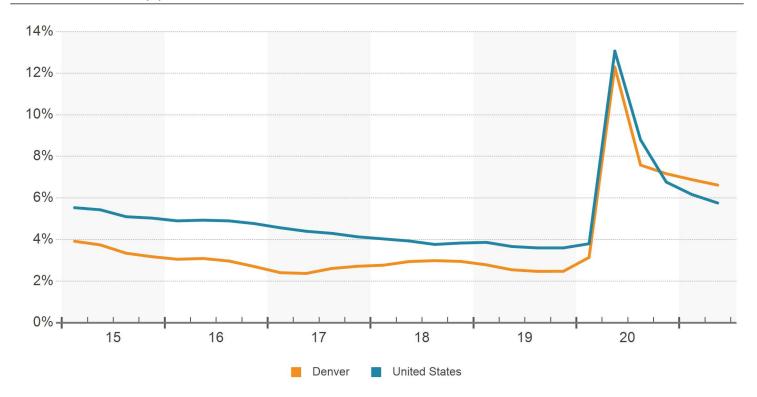
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#### JOB GROWTH (YOY)



Source: Oxford Economics

#### **UNEMPLOYMENT RATE (%)**

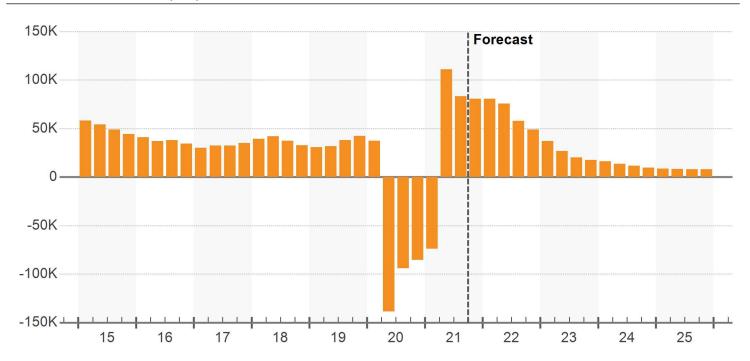




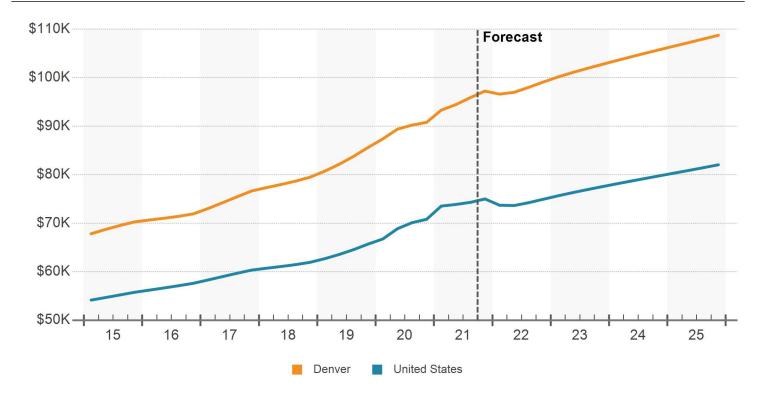
### **Economy**

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#### **NET EMPLOYMENT CHANGE (YOY)**



#### MEDIAN HOUSEHOLD INCOME

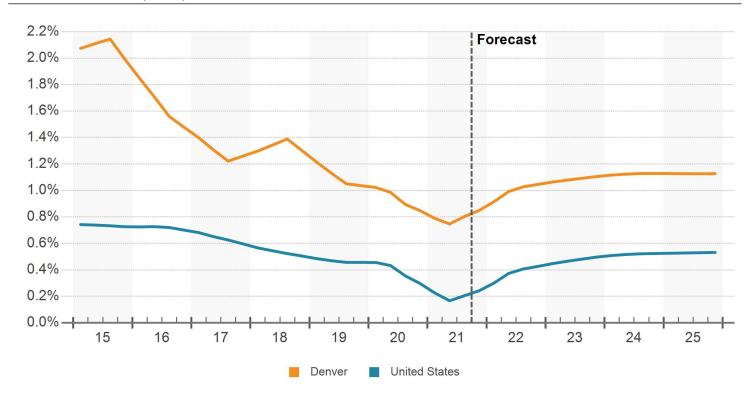


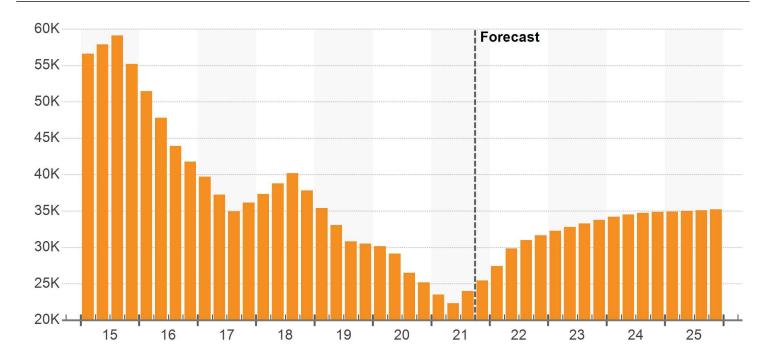


### Economy

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#### **POPULATION GROWTH (YOY %)**





#### **NET POPULATION CHANGE (YOY)**



#### DEMOGRAPHIC TRENDS

	Currer	nt Level	12 Month	12 Month Change		Change	5 Year Forecast	
Demographic Category	Metro	US	Metro	US	Metro	US	Metro	US
Population	3,018,490	330,405,469	0.8%	0.2%	1.5%	0.6%	1.1%	0.5%
Households	1,171,918	123,406,453	0.8%	0.1%	1.5%	0.7%	1.1%	0.4%
Median Household Income	\$96,177	\$74,450	6.5%	6.0%	5.0%	4.0%	3.0%	2.4%
Labor Force	1,722,037	162,907,625	2.9%	1.6%	1.9%	0.6%	1.0%	0.6%
Unemployment	6.6%	5.8%	-0.9%	-2.6%	-0.2%	-0.3%	-	-

Source: Oxford Economics

#### **POPULATION GROWTH**







**INCOME GROWTH** 



Source: Oxford Economics

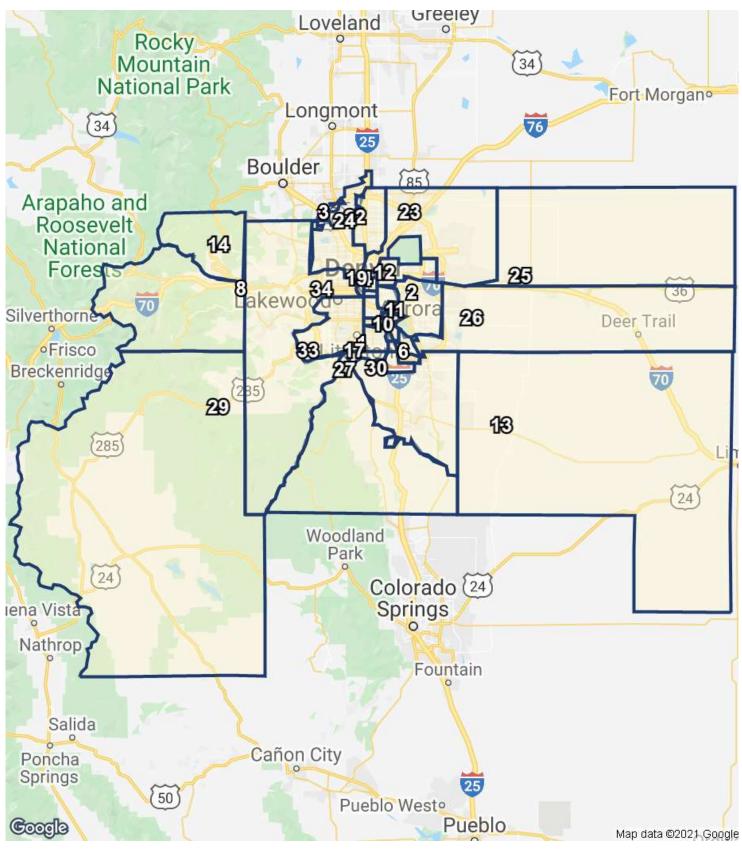




### <u>Submarkets</u>

**Denver Office** 

DENVER SUBMARKETS





#### SUBMARKET INVENTORY

			Invento	ory			12 Month I	Deliveries			Under Con	struction	
No.	Submarket	Bldgs	SF (000)	% Market	Rank	Bldgs	SF (000)	Percent	Rank	Bldgs	SF (000)	Percent	Rank
1	Arapahoe Rd	77	1,755	1.0%	27	0	0	0%	-	0	-	-	-
2	Aurora	314	9,078	5.0%	7	1	5	0.1%	12	0	-	-	-
3	Broomfield County	142	7,086	3.9%	9	1	12	0.2%	11	1	90	1.3%	5
4	Capitol Hill	453	6,387	3.5%	10	1	85	1.3%	7	1	39	0.6%	8
5	CBD	132	28,415	15.7%	1	1	606	2.1%	1	1	43	0.2%	7
6	Centennial	90	3,554	2.0%	18	2	16	0.5%	10	0	-	-	-
7	Cherry Creek	129	3,509	1.9%	19	0	0	0%	-	2	152	4.3%	2
8	Clear Creek County	12	110	0.1%	30	0	0	0%	-	1	20	18.1%	10
9	Colorado Blvd/I-25	249	5,607	3.1%	12	0	0	0%	-	0	-	-	-
10	Denver Tech Center	109	12,303	6.8%	3	0	0	0%	-	2	136	1.1%	3
11	East Hampden	137	3,599	2.0%	17	1	104	2.9%	6	0	-	-	-
12	East I-70/Montbello	90	3,069	1.7%	23	0	0	0%	-	1	37	1.2%	9
13	Elbert County	22	57	0%	31	0	0	0%	-	0	-	-	-
14	Gilpin County	5	25	0%	33	0	0	0%	-	0	-	-	-
15	Glendale	120	5,434	3.0%	13	2	163	3.0%	4	0	-	-	-
16	Greenwood Village	142	9,771	5.4%	5	0	0	0%	-	0	-	-	-
17	Highlands Ranch	43	2,236	1.2%	25	0	0	0%	-	0	-	-	-
18	Inverness	112	6,130	3.4%	11	0	0	0%	-	0	-	-	-
19	LoDo	172	9,168	5.1%	6	2	330	3.6%	3	0	-	-	-
20	Lone Tree	68	3,224	1.8%	22	0	0	0%	-	1	132	4.1%	4
21	Meridian	38	3,470	1.9%	20	0	0	0%	-	0	-	-	-
22	North Denver	185	5,038	2.8%	15	1	20	0.4%	9	0	-	-	-
23	Northeast Denver	178	2,067	1.1%	26	0	0	0%	-	0	-	-	-
24	Northwest Denver	511	7,510	4.2%	8	4	134	1.8%	5	1	14	0.2%	11
25	Outlying Adams County	5	15	0%	34	0	0	0%	-	0	-	-	-
26	Outlying Arapahoe County	13	237	0.1%	28	0	0	0%	-	0	-	-	-
27	Outlying Douglas County	23	132	0.1%	29	0	0	0%	-	0	-	-	-
28	Panorama/Highland Park	64	3,742	2.1%	16	0	0	0%	-	0	-	-	-
29	Park County	17	56	0%	32	0	0	0%	-	0	-	-	-
30	Parker/Castle Rock	196	2,914	1.6%	24	5	400	13.7%	2	0	-	-	-
31	Platte River	118	5,257	2.9%	14	1	33	0.6%	8	2	530	10.1%	1
32	South Midtown	254	3,444	1.9%	21	0	0	0%	-	0	-	-	-
33	Southwest Denver	578	10,477	5.8%	4	0	0	0%	-	0	-	-	-
34	West Denver	776	15,990	8.8%	2	0	0	0%	-	3	67	0.4%	6



# <u>Submarkets</u>

#### SUBMARKET RENT

		Mark	et Rent	12 Month I	Market Rent	QTD Annualized Market Rent		
No.	Submarket	Per SF	Rank	Growth	Rank	Growth	Rank	
1	Arapahoe Rd	\$23.03	27	0%	15	-0.9%	21	
2	Aurora	\$21.85	29	-0.6%	27	-2.2%	25	
3	Broomfield County	\$29.10	8	-0.3%	21	0.8%	16	
4	Capitol Hill	\$27.64	10	-0.2%	18	-4.1%	29	
5	CBD	\$34.14	4	-2.3%	33	2.3%	14	
6	Centennial	\$24.03	23	0%	16	-0.1%	17	
7	Cherry Creek	\$37.10	3	-0.2%	20	2.9%	12	
8	Clear Creek County	\$24.58	22	-0.5%	25	-2.0%	24	
9	Colorado Blvd/I-25	\$25.97	17	-1.0%	30	-4.4%	30	
10	Denver Tech Center	\$29.29	7	0.8%	5	11.1%	2	
11	East Hampden	\$20.72	34	1.3%	1	12.0%	1	
12	East I-70/Montbello	\$25.42	20	-0.7%	28	-3.1%	26	
13	Elbert County	\$21.24	32	0.7%	6	3.8%	11	
14	Gilpin County	\$21.54	31	1.1%	3	8.1%	3	
15	Glendale	\$25.95	19	-1.4%	31	-5.9%	32	
16	Greenwood Village	\$27.40	12	0.5%	8	7.1%	6	
17	Highlands Ranch	\$27.61	11	0.2%	10	4.5%	10	
18	Inverness	\$25.22	21	0.1%	14	2.4%	13	
19	LoDo	\$39.72	2	-1.8%	32	1.5%	15	
20	Lone Tree	\$29.69	6	0.1%	13	5.5%	8	
21	Meridian	\$26.90	14	0.1%	12	7.2%	5	
22	North Denver	\$26.16	16	-0.8%	29	-6.1%	33	
23	Northeast Denver	\$23.17	26	0%	17	-0.3%	18	
24	Northwest Denver	\$23.55	25	-0.3%	22	-0.5%	19	
25	Outlying Adams County	\$20.74	33	1.0%	4	7.8%	4	
26	Outlying Arapahoe County	\$28.06	9	-0.6%	26	-7.6%	34	
27	Outlying Douglas County	\$25.96	18	-0.5%	24	-0.7%	20	
28	Panorama/Highland Park	\$26.86	15	0.6%	7	5.7%	7	
29	Park County	\$22.75	28	0.3%	9	-1.5%	22	
30	Parker/Castle Rock	\$31.57	5	0.1%	11	-3.4%	27	
31	Platte River	\$43.62	1	-2.4%	34	5.0%	9	
32	South Midtown	\$26.91	13	-0.3%	23	-1.6%	23	
33	Southwest Denver	\$21.70	30	1.2%	2	-5.7%	31	
34	West Denver	\$23.65	24	-0.2%	19	-3.8%	28	





#### SUBMARKET VACANCY & NET ABSORPTION

			Vacancy			12 Month Absorption					
No.	Submarket	SF	Percent	Rank	SF	% of Inv	Rank	Construc. Ratio			
1	Arapahoe Rd	263,525	15.0%	22	(156,411)	-8.9%	28	-			
2	Aurora	897,779	9.9%	13	(145,328)	-1.6%	27	-			
3	Broomfield County	844,914	11.9%	15	(99,492)	-1.4%	24	-			
4	Capitol Hill	552,300	8.6%	7	29,237	0.5%	5	-			
5	CBD	6,485,097	22.8%	30	(1,406,597)	-5.0%	34	-			
6	Centennial	675,189	19.0%	27	(55,884)	-1.6%	20	-			
7	Cherry Creek	325,460	9.3%	11	70,537	2.0%	4	-			
8	Clear Creek County	-	-	-	0	0%	-	-			
9	Colorado Blvd/I-25	841,613	15.0%	21	(167,881)	-3.0%	31	-			
10	Denver Tech Center	1,964,300	16.0%	24	109,168	0.9%	2	-			
11	East Hampden	537,754	14.9%	20	(50,008)	-1.4%	19	-			
12	East I-70/Montbello	235,940	7.7%	6	(7,650)	-0.2%	15	-			
13	Elbert County	2,000	3.5%	2	(2,000)	-3.5%	12	-			
14	Gilpin County	-	-	-	5,895	23.9%	8	-			
15	Glendale	850,528	15.7%	23	(35,470)	-0.7%	17	-			
16	Greenwood Village	2,093,668	21.4%	29	(390,399)	-4.0%	33	-			
17	Highlands Ranch	422,707	18.9%	26	(164,286)	-7.3%	29	-			
18	Inverness	1,278,799	20.9%	28	(112,414)	-1.8%	25	-			
19	LoDo	1,160,979	12.7%	18	23,222	0.3%	6	14.2			
20	Lone Tree	399,053	12.4%	17	(84,619)	-2.6%	23	-			
21	Meridian	423,571	12.2%	16	(140,569)	-4.1%	26	-			
22	North Denver	473,784	9.4%	12	(20,008)	-0.4%	16	-			
23	Northeast Denver	82,412	4.0%	3	(2,400)	-0.1%	13	-			
24	Northwest Denver	657,665	8.8%	8	97,239	1.3%	3	1.1			
25	Outlying Adams County	-	-	-	0	0%	-	-			
26	Outlying Arapahoe County	21,575	9.1%	10	(2,519)	-1.1%	14	-			
27	Outlying Douglas County	3,056	2.3%	1	6,750	5.1%	7	-			
28	Panorama/Highland Park	517,929	13.8%	19	(68,446)	-1.8%	22	-			
29	Park County	-	-	-	2,400	4.3%	9	-			
30	Parker/Castle Rock	179,867	6.2%	4	360,460	12.4%	1	1.1			
31	Platte River	930,326	17.7%	25	(47,535)	-0.9%	18	-			
32	South Midtown	240,225	7.0%	5	(56,509)	-1.6%	21	-			
33	Southwest Denver	952,797	9.1%	9	(166,204)	-1.6%	30	-			
34	West Denver	1,776,173	11.1%	14	(378,131)	-2.4%	32	-			





# Supply & Demand Trends

#### **OVERALL SUPPLY & DEMAND**

		Inventory			Net Absorption	
Year	SF	SF Growth	% Growth	SF	% of Inv	<b>Construction Ratio</b>
2025	182,441,440	309,857	0.2%	586,074	0.3%	0.5
2024	182,131,583	239,654	0.1%	93,947	0.1%	2.6
2023	181,891,929	504,415	0.3%	(632,631)	-0.3%	-
2022	181,387,514	276,560	0.2%	(2,416,915)	-1.3%	-
2021	181,110,954	1,925,537	1.1%	(2,786,730)	-1.5%	-
YTD	180,873,863	1,688,446	0.9%	(1,850,590)	-1.0%	-
2020	179,185,417	1,188,092	0.7%	(3,875,539)	-2.2%	-
2019	177,997,325	1,081,334	0.6%	1,843,015	1.0%	0.6
2018	176,915,991	3,499,441	2.0%	3,181,593	1.8%	1.1
2017	173,416,550	2,341,868	1.4%	1,779,902	1.0%	1.3
2016	171,074,682	972,892	0.6%	1,147,524	0.7%	0.8
2015	170,101,790	1,703,319	1.0%	2,736,984	1.6%	0.6
2014	168,398,471	872,071	0.5%	1,976,591	1.2%	0.4
2013	167,526,400	755,269	0.5%	1,894,451	1.1%	0.4
2012	166,771,131	624,995	0.4%	865,859	0.5%	0.7
2011	166,146,136	381,349	0.2%	1,405,041	0.8%	0.3
2010	165,764,787	991,468	0.6%	2,193,490	1.3%	0.5
2009	164,773,319	1,570,751	1.0%	(417,472)	-0.3%	-

#### 4 & 5 STAR SUPPLY & DEMAND

		Inventory			Net Absorption	
Year	SF	SF Growth	% Growth	SF	% of Inv	Construction Ratio
2025	79,884,651	612,428	0.8%	583,239	0.7%	1.1
2024	79,272,223	542,044	0.7%	369,709	0.5%	1.5
2023	78,730,179	807,100	1.0%	328,423	0.4%	2.5
2022	77,923,079	526,843	0.7%	(219,955)	-0.3%	-
2021	77,396,236	1,883,077	2.5%	(1,406,627)	-1.8%	-
YTD	77,193,193	1,680,034	2.2%	(1,073,366)	-1.4%	-
2020	75,513,159	1,128,233	1.5%	(1,996,416)	-2.6%	-
2019	74,384,926	1,007,991	1.4%	1,973,429	2.7%	0.5
2018	73,376,935	3,698,902	5.3%	3,512,916	4.8%	1.1
2017	69,678,033	2,030,165	3.0%	716,473	1.0%	2.8
2016	67,647,868	784,672	1.2%	165,847	0.2%	4.7
2015	66,863,196	1,357,141	2.1%	1,283,843	1.9%	1.1
2014	65,506,055	1,035,436	1.6%	1,121,770	1.7%	0.9
2013	64,470,619	929,619	1.5%	1,573,740	2.4%	0.6
2012	63,541,000	377,676	0.6%	289,790	0.5%	1.3
2011	63,163,324	400,813	0.6%	1,331,094	2.1%	0.3
2010	62,762,511	1,202,596	2.0%	2,000,081	3.2%	0.6
2009	61,559,915	956,880	1.6%	154,633	0.3%	6.2





# Supply & Demand Trends

#### **3 STAR SUPPLY & DEMAND**

		Inventory			Net Absorption	
Year	SF	SF Growth	% Growth	SF	% of Inv	<b>Construction Ratio</b>
2025	72,247,530	1,736	0%	157,610	0.2%	0
2024	72,245,794	1,467	0%	(37,255)	-0.1%	-
2023	72,244,327	717	0%	(504,309)	-0.7%	-
2022	72,243,610	51,185	0.1%	(1,299,500)	-1.8%	-
2021	72,192,425	84,706	0.1%	(1,224,929)	-1.7%	-
YTD	72,158,377	50,658	0.1%	(829,766)	-1.1%	-
2020	72,107,719	176,736	0.2%	(1,412,841)	-2.0%	-
2019	71,930,983	160,329	0.2%	241,370	0.3%	0.7
2018	71,770,654	(78,851)	-0.1%	(346,594)	-0.5%	-
2017	71,849,505	401,723	0.6%	917,547	1.3%	0.4
2016	71,447,782	279,669	0.4%	846,574	1.2%	0.3
2015	71,168,113	660,679	0.9%	936,626	1.3%	0.7
2014	70,507,434	(47,900)	-0.1%	673,197	1.0%	-
2013	70,555,334	(19,546)	0%	442,895	0.6%	-
2012	70,574,880	386,626	0.6%	386,714	0.5%	1.0
2011	70,188,254	65,239	0.1%	(75,629)	-0.1%	-
2010	70,123,015	(41,000)	-0.1%	288,876	0.4%	-
2009	70,164,015	382,983	0.5%	(520,762)	-0.7%	-

#### 1 & 2 STAR SUPPLY & DEMAND

		Inventory			Net Absorption	
Year	SF	SF Growth	% Growth	SF	% of Inv	Construction Ratio
2025	30,309,259	(304,307)	-1.0%	(154,775)	-0.5%	-
2024	30,613,566	(303,857)	-1.0%	(238,507)	-0.8%	-
2023	30,917,423	(303,402)	-1.0%	(456,745)	-1.5%	-
2022	31,220,825	(301,468)	-1.0%	(897,460)	-2.9%	-
2021	31,522,293	(42,246)	-0.1%	(155,174)	-0.5%	-
YTD	31,522,293	(42,246)	-0.1%	52,542	0.2%	-
2020	31,564,539	(116,877)	-0.4%	(466,282)	-1.5%	-
2019	31,681,416	(86,986)	-0.3%	(371,784)	-1.2%	-
2018	31,768,402	(120,610)	-0.4%	15,271	0%	-
2017	31,889,012	(90,020)	-0.3%	145,882	0.5%	-
2016	31,979,032	(91,449)	-0.3%	135,103	0.4%	-
2015	32,070,481	(314,501)	-1.0%	516,515	1.6%	-
2014	32,384,982	(115,465)	-0.4%	181,624	0.6%	-
2013	32,500,447	(154,804)	-0.5%	(122,184)	-0.4%	-
2012	32,655,251	(139,307)	-0.4%	189,355	0.6%	-
2011	32,794,558	(84,703)	-0.3%	149,576	0.5%	-
2010	32,879,261	(170,128)	-0.5%	(95,467)	-0.3%	-
2009	33,049,389	230,888	0.7%	(51,343)	-0.2%	-





#### **OVERALL RENT & VACANCY**

		Marke	et Rent			Vacancy	
Year	Per SF	Index	% Growth	Vs Hist Peak	SF	Percent	Ppts Chg
2025	\$29.50	129	2.2%	3.4%	30,985,664	17.0%	-0.2%
2024	\$28.86	126	2.2%	1.1%	31,256,379	17.2%	0.1%
2023	\$28.25	124	1.9%	-1.0%	31,105,422	17.1%	0.6%
2022	\$27.73	121	-1.7%	-2.8%	29,963,327	16.5%	1.5%
2021	\$28.22	124	-0.9%	-1.1%	27,264,171	15.1%	2.5%
YTD	\$28.45	125	-0.7%	-0.3%	26,090,985	14.4%	1.8%
2020	\$28.48	125	-0.2%	-0.2%	22,551,949	12.6%	2.8%
2019	\$28.54	125	4.1%	0%	17,482,318	9.8%	-0.5%
2018	\$27.41	120	4.3%	-4.0%	18,240,865	10.3%	-0.1%
2017	\$26.27	115	3.9%	-8.0%	18,007,344	10.4%	0.3%
2016	\$25.27	111	1.3%	-11.4%	17,332,727	10.1%	-0.2%
2015	\$24.95	109	4.6%	-12.6%	17,607,268	10.4%	-0.7%
2014	\$23.85	104	5.8%	-16.4%	18,640,286	11.1%	-0.7%
2013	\$22.55	99	5.0%	-21.0%	19,746,988	11.8%	-0.7%
2012	\$21.48	94	4.6%	-24.7%	20,886,170	12.5%	-0.2%
2011	\$20.54	90	2.0%	-28.0%	21,127,034	12.7%	-0.6%
2010	\$20.14	88	-1.8%	-29.4%	22,150,623	13.4%	-0.8%
2009	\$20.51	90	-10.2%	-28.1%	23,352,645	14.2%	1.1%

#### 4 & 5 STAR RENT & VACANCY

		Marke	et Rent			Vacancy	
Year	Per SF	Index	% Growth	Vs Hist Peak	SF	Percent	Ppts Chg
2025	\$34.44	125	2.0%	2.8%	16,192,563	20.3%	-0.1%
2024	\$33.75	123	2.0%	0.8%	16,164,172	20.4%	0.1%
2023	\$33.07	120	1.8%	-1.3%	15,992,687	20.3%	0.4%
2022	\$32.48	118	-1.7%	-3.0%	15,514,835	19.9%	0.8%
2021	\$33.03	120	-0.8%	-1.4%	14,768,239	19.1%	3.9%
YTD	\$33.19	121	-1.1%	-0.9%	14,231,957	18.4%	3.2%
2020	\$33.29	121	-0.6%	-0.6%	11,478,557	15.2%	4.0%
2019	\$33.50	122	5.5%	0%	8,353,908	11.2%	-1.5%
2018	\$31.76	115	5.1%	-5.2%	9,310,212	12.7%	-0.5%
2017	\$30.23	110	3.3%	-9.8%	9,190,360	13.2%	1.7%
2016	\$29.27	106	-1.7%	-12.6%	7,764,017	11.5%	0.6%
2015	\$29.76	108	3.8%	-11.1%	7,244,474	10.8%	-0.1%
2014	\$28.68	104	6.2%	-14.4%	7,171,176	10.9%	-0.3%
2013	\$27.01	98	4.0%	-19.4%	7,259,692	11.3%	-1.2%
2012	\$25.98	94	5.8%	-22.4%	7,903,813	12.4%	0.1%
2011	\$24.57	89	3.1%	-26.7%	7,815,927	12.4%	-1.6%
2010	\$23.84	87	-2.0%	-28.8%	8,746,208	13.9%	-1.6%
2009	\$24.33	88	-11.5%	-27.4%	9,543,693	15.5%	1.1%



# Rent & Vacancy

#### Denver Office

#### **3 STAR RENT & VACANCY**

		Marke	t Rent		Vacancy				
Year	Per SF	Index	% Growth	Vs Hist Peak	SF	Percent	Ppts Chg		
2025	\$27.33	134	2.3%	2.7%	11,673,474	16.2%	-0.2%		
2024	\$26.71	131	2.2%	0.4%	11,829,343	16.4%	0.1%		
2023	\$26.13	128	1.9%	-1.8%	11,790,618	16.3%	0.7%		
2022	\$25.66	126	-1.9%	-3.6%	11,285,588	15.6%	1.9%		
2021	\$26.14	128	-1.8%	-1.8%	9,934,896	13.8%	1.8%		
YTD	\$26.52	130	-0.8%	-0.4%	9,505,698	13.2%	1.2%		
2020	\$26.61	130	0.9%	0%	8,625,274	12.0%	2.2%		
2019	\$26.36	129	3.0%	-0.9%	7,029,697	9.8%	-0.1%		
2018	\$25.60	125	3.5%	-3.8%	7,116,738	9.9%	0.4%		
2017	\$24.72	121	4.5%	-7.1%	6,867,188	9.6%	-0.8%		
2016	\$23.67	116	4.3%	-11.1%	7,383,012	10.3%	-0.8%		
2015	\$22.70	111	5.7%	-14.7%	7,950,544	11.2%	-0.5%		
2014	\$21.47	105	5.2%	-19.3%	8,226,491	11.7%	-1.0%		
2013	\$20.41	100	6.0%	-23.3%	8,947,588	12.7%	-0.7%		
2012	\$19.25	94	3.8%	-27.7%	9,410,029	13.3%	-0.1%		
2011	\$18.55	91	1.4%	-30.3%	9,410,117	13.4%	0.2%		
2010	\$18.30	90	-1.3%	-31.2%	9,269,249	13.2%	-0.5%		
2009	\$18.54	91	-9.2%	-30.3%	9,599,125	13.7%	1.2%		

#### **1 & 2 STAR RENT & VACANCY**

		Marke	et Rent	Vacancy				
Year	Per SF	Index	% Growth	Vs Hist Peak	SF	Percent	Ppts Chg	
2025	\$22.20	132	2.6%	4.8%	3,119,627	10.3%	-0.4%	
2024	\$21.62	129	2.5%	2.1%	3,262,864	10.7%	-0.1%	
2023	\$21.09	126	2.1%	-0.4%	3,322,117	10.7%	0.6%	
2022	\$20.66	123	-1.7%	-2.5%	3,162,904	10.1%	2.0%	
2021	\$21.01	125	1.1%	-0.8%	2,561,036	8.1%	0.4%	
YTD	\$21.11	126	1.3%	-0.3%	2,353,330	7.5%	-0.3%	
2020	\$20.79	124	-1.9%	-1.9%	2,448,118	7.8%	1.1%	
2019	\$21.18	126	2.2%	0%	2,098,713	6.6%	0.9%	
2018	\$20.74	124	3.9%	-2.1%	1,813,915	5.7%	-0.4%	
2017	\$19.95	119	4.9%	-5.8%	1,949,796	6.1%	-0.7%	
2016	\$19.02	113	5.0%	-10.2%	2,185,698	6.8%	-0.7%	
2015	\$18.12	108	4.8%	-14.4%	2,412,250	7.5%	-2.5%	
2014	\$17.30	103	5.6%	-18.3%	3,242,619	10.0%	-0.9%	
2013	\$16.38	98	6.5%	-22.7%	3,539,708	10.9%	0%	
2012	\$15.38	92	2.1%	-27.4%	3,572,328	10.9%	-1.0%	
2011	\$15.06	90	-0.5%	-28.9%	3,900,990	11.9%	-0.7%	
2010	\$15.14	90	-2.5%	-28.5%	4,135,166	12.6%	-0.2%	
2009	\$15.53	93	-7.4%	-26.7%	4,209,827	12.7%	0.8%	



#### OVERALL SALES

			Market Pricing Trends (2)						
Year	Deals	Volume	Turnover	Avg Price	Avg Price/SF	Avg Cap Rate	Price/SF	Price Index	Cap Rate
2025	-	-	-	-	-	-	\$242.10	171	7.1%
2024	-	-	-	-	-	-	\$237.19	167	7.1%
2023	-	-	-	-	-	-	\$233.06	164	7.0%
2022	-	-	-	-	-	-	\$230.21	162	7.1%
2021	-	-	-	-	-	-	\$241.79	171	7.0%
YTD	385	\$2.1B	5.1%	\$9,097,842	\$253.74	6.8%	\$244.70	173	7.1%
2020	368	\$2B	5.2%	\$9,238,489	\$249.53	6.7%	\$236.26	167	7.1%
2019	441	\$2.6B	8.1%	\$9,322,335	\$192.68	6.9%	\$235.43	166	7.1%
2018	431	\$3.2B	8.1%	\$11,729,709	\$253.04	6.7%	\$234.27	165	7.0%
2017	466	\$2.3B	7.1%	\$7,452,489	\$199.76	7.1%	\$220.15	155	7.0%
2016	467	\$2.1B	8.2%	\$6,304,166	\$164.75	7.1%	\$213.82	151	6.9%
2015	468	\$2.8B	9.8%	\$7,897,489	\$177.38	7.2%	\$211.35	149	6.8%
2014	519	\$2.7B	10.1%	\$7,745,843	\$165.03	7.7%	\$199.01	140	6.9%
2013	457	\$2.5B	9.3%	\$8,021,341	\$171.78	7.6%	\$182.56	129	7.2%
2012	367	\$1.7B	7.6%	\$7,298,614	\$140.62	7.3%	\$168.10	119	7.5%
2011	322	\$1.4B	5.9%	\$7,823,409	\$155.72	7.0%	\$159.14	112	7.8%
2010	258	\$824.6M	4.1%	\$5,430,229	\$140.64	9.1%	\$140.62	99	8.5%

Completed transaction data is based on actual arms-length sales transactions and levels are dependent on the mix of what happened to sell in the period.
Market price trends data is based on the estimated price movement of all properties in the market, informed by actual transactions that have occurred.

#### 4 & 5 STAR SALES

Year			Market Pricing Trends (2)						
	Deals	Volume	Turnover	Avg Price	Avg Price/SF	Avg Cap Rate	Price/SF	Price Index	Cap Rate
2025	-	-	-	-	-	-	\$301.65	170	6.7%
2024	-	-	-	-	-	-	\$296.05	167	6.7%
2023	-	-	-	-	-	-	\$291.18	164	6.7%
2022	-	-	-	-	-	-	\$287.57	162	6.7%
2021	-	-	-	-	-	-	\$301.34	170	6.7%
YTD	40	\$1.3B	6.0%	\$49,578,759	\$307.50	5.2%	\$303.72	171	6.7%
2020	29	\$1.3B	5.9%	\$93,798,176	\$324.17	6.5%	\$292.18	164	6.8%
2019	48	\$1.7B	10.3%	\$37,640,582	\$228.88	6.1%	\$290.58	164	6.8%
2018	44	\$2B	8.3%	\$68,544,951	\$333.76	5.9%	\$294.12	166	6.6%
2017	38	\$1.4B	6.9%	\$44,428,833	\$292.96	6.5%	\$274.26	154	6.6%
2016	43	\$1.2B	10.1%	\$36,281,389	\$185.95	6.8%	\$265.11	149	6.5%
2015	47	\$1.4B	9.8%	\$36,456,275	\$215.17	6.9%	\$264.95	149	6.4%
2014	56	\$1.8B	11.3%	\$42,032,099	\$240.38	6.6%	\$249.85	141	6.5%
2013	57	\$1.7B	12.9%	\$49,324,247	\$222.59	6.8%	\$229.44	129	6.8%
2012	37	\$1.2B	10.1%	\$52,517,214	\$193.10	7.4%	\$212.11	119	7.1%
2011	55	\$932.3M	8.2%	\$40,427,738	\$193.27	6.5%	\$200.31	113	7.3%
2010	29	\$483.7M	4.4%	\$34,511,555	\$203.35	8.0%	\$177.51	100	7.9%

Completed transaction data is based on actual arms-length sales transactions and levels are dependent on the mix of what happened to sell in the period.
Market price trends data is based on the estimated price movement of all properties in the market, informed by actual transactions that have occurred.



#### **3 STAR SALES**

			Market Pricing Trends (2)						
Year	Deals	Volume	Turnover	Avg Price	Avg Price/SF	Avg Cap Rate	Price/SF	Price Index	Cap Rate
2025	-	-	-	-	-	-	\$206.54	169	7.2%
2024	-	-	-	-	-	-	\$202.11	166	7.2%
2023	-	-	-	-	-	-	\$198.52	163	7.2%
2022	-	-	-	-	-	-	\$196.24	161	7.2%
2021	-	-	-	-	-	-	\$206.75	169	7.2%
YTD	147	\$547.9M	4.4%	\$6,442,795	\$202.01	6.8%	\$210.74	173	7.2%
2020	136	\$457.2M	4.9%	\$5,814,553	\$172.99	6.8%	\$203.16	166	7.3%
2019	168	\$653.8M	6.6%	\$6,125,412	\$150.40	7.0%	\$202.41	166	7.3%
2018	181	\$949.9M	8.2%	\$8,959,663	\$190.66	6.8%	\$198.51	163	7.2%
2017	181	\$671.3M	7.0%	\$5,988,787	\$140.97	7.2%	\$187.88	154	7.1%
2016	186	\$688.9M	6.9%	\$5,964,146	\$156.37	7.3%	\$183.85	151	7.1%
2015	192	\$1.1B	10.3%	\$8,529,722	\$156.15	7.5%	\$179.49	147	7.0%
2014	236	\$748.5M	10.3%	\$5,209,620	\$107.26	7.6%	\$169.84	139	7.0%
2013	171	\$560.8M	6.9%	\$5,572,704	\$123.37	7.8%	\$156.47	128	7.3%
2012	151	\$372.6M	6.7%	\$4,942,176	\$81.76	7.5%	\$143.81	118	7.7%
2011	140	\$374M	4.6%	\$5,061,750	\$125.88	7.0%	\$136.96	112	7.9%
2010	122	\$260.5M	3.7%	\$4,677,643	\$116.56	8.3%	\$120.37	99	8.6%

(1) Completed transaction data is based on actual arms-length sales transactions and levels are dependent on the mix of what happened to sell in the period. (2) Market price trends data is based on the estimated price movement of all properties in the market, informed by actual transactions that have occurred.

#### 1 & 2 STAR SALES

Year			Market Pricing Trends (2)						
	Deals	Volume	Turnover	Avg Price	Avg Price/SF	Avg Cap Rate	Price/SF	Price Index	Cap Rate
2025	-	-	-	-	-	-	\$175.60	180	7.7%
2024	-	-	-	-	-	-	\$171.28	176	7.7%
2023	-	-	-	-	-	-	\$167.75	172	7.6%
2022	-	-	-	-	-	-	\$165.48	170	7.7%
2021	-	-	-	-	-	-	\$174.07	179	7.6%
YTD	198	\$192.9M	4.5%	\$1,506,626	\$170.13	7.4%	\$175.83	181	7.6%
2020	203	\$195.1M	4.5%	\$1,513,152	\$164.19	6.6%	\$173.10	178	7.7%
2019	225	\$253.1M	6.2%	\$1,955,216	\$147.16	7.2%	\$174.03	179	7.6%
2018	206	\$273.5M	7.2%	\$1,928,793	\$155.75	7.0%	\$167.43	172	7.6%
2017	247	\$281.7M	8.0%	\$1,613,890	\$127.33	7.3%	\$159.61	164	7.5%
2016	238	\$233.1M	7.0%	\$1,217,716	\$115.34	7.0%	\$155	159	7.5%
2015	229	\$383M	8.7%	\$1,982,362	\$143.66	6.9%	\$151.10	155	7.4%
2014	227	\$208.6M	7.0%	\$1,209,991	\$95.78	8.8%	\$139.51	143	7.6%
2013	229	\$222M	7.4%	\$1,248,635	\$98.48	8.0%	\$125.84	129	7.9%
2012	179	\$130.1M	4.9%	\$969,465	\$103.84	7.1%	\$114.34	117	8.3%
2011	127	\$70.3M	4.1%	\$847,965	\$67.25	7.9%	\$107.63	111	8.6%
2010	107	\$80.4M	4.3%	\$960,731	\$64.33	11.1%	\$95.31	98	9.4%

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Market price trends data is based on the estimated price movement of all properties in the market, informed by actual transactions that have occurred.



